

General Pattern Direct Metal Laser Sintering (DMLS) Trial Offer



General Pattern is pleased to offer its customers the benefits of Direct Metal Laser Sintering via the EOSINT M 270 machine. This revolutionary technology is bringing new meaning to Rapid Tooling. However, as with all new technologies there are risks related to the outcome. This means specifically that some tool attributes may not live up to a customer's expectations. While we endeavor to fully communicate both the advantages and disadvantages of the process, it is impossible to predict with reasonable certainty a customer's satisfaction. Many of our customers wish to limit their risk, yet desire to experience the many advantages of DMLS parts & tooling. Therefore, we offer the following technology trial:

COST SHARING TRIAL

THE OFFER:

Extended to customers where the tool or part geometry is an excellent candidate for the process & will likely produce a commercially acceptable part or tool.

THE GUARANTEE:

General Pattern will provide a quote & produce the tool or part with the customer accepting the responsibility to issue a purchase order for 50% of the cost. If upon receipt of the part or first article from the tool the customer elects to keep the part or order more, the remaining 50% will be due.

NO COST TRIAL

THE OFFER:

Extended to customers where the nature of the tool or part geometry has a high risk of resulting in a product that may not meet the customer's expectations.

THE GUARANTEE:

General Pattern will provide a quote and produce the tool or part at no cost. If upon receipt of the part or first article from the tool the customer elects to keep the part or order more, the customer will issue a purchase order for the quoted amount.